



Sumitomo SHI FW (SFW) is a global, innovative provider of energy and environmental technologies and services focusing on low emissions, high efficiency and fuel flexibility. Our solutions expand from our world leading circulating fluidized bed (CFB) technology, to long duration energy storage solutions (Liquified Air Energy Storage, "CryoBattery™"), flue gas cleaning, gasification, waste heat boilers and a full spectrum of services for the global power and industrial markets. Our vision is to continuously broaden our portfolio of products and services for decarbonization, decentralization and digitalization of energy industry by advancing our in-house technologies and developing alliances with new partners. Our goal is to provide sustainable energy solutions for a wide portfolio of customer needs in the fields of power generation, storage and network services. The Sumitomo SHI FW quality and service rely on our 1 500 talented people with deep know-how and experience in the industry. We are a part of Sumitomo Heavy Industries Ltd. For more information, please visit: <https://www.shi-fw.com/>



Sumitomo SHI FW in Poland

Is looking for:

Market Manager India

Place of work: **Sosnowiec/India**

SCOPE OF DUTIES

- Maintaining cooperation with our strategic Indian partner/licensee,
- Managing FGD engineering contracts,
- Exploring sourcing potential of India,
- Building and maintaining relationships with customers and subcontractors on the Indian market,
- Identifying and creating new market opportunities.

REQUIREMENTS

- Preferred Education in Energy, Environment or Oil & Gas,
- Assertiveness and proven negotiation skills,
- Excellent interpersonal and communication skills,
- High independence and self-management,
- Very good English both spoken and written,
- Experience from the Indian market will be an advantage.

WE OFFER

- Work in a company with an established position on a market,
- Full time employment contract,
- Participation in an international projects and opportunity for professional development,
- Place of work in Indian and/or Polish office.

HOW TO APPLY:

Please send your CV and application letter to sfw.rekrutacje@shi-g.com

The posting will remain open until a suitable candidate is found.