

Product Owner, Digital Services

Are you ready to embark on a journey to help an energy technology & engineering company in creating Digital Services? We are looking for a business driven IoT specialist who has a hunger for value creation by digitalization.

We have started this journey of renewal, innovation and digitalization of Sumitomo SHI FW's global boiler business and now are widening our knowledge and capabilities in Services globally. We can promise you a good ride in global energy production transformation that affects to us all in personal and in business level.

Who are we?

Sumitomo SHI FW (SFW) is a world leader in combustion and steam generation technology. We have sold over 500 circulating fluidized bed steam generating units around the world; to utilities, independent power generators, municipalities and industrial clients. Our leadership position in CFB combustion results from our commitment to deliver superior designs providing high efficiency, fuel flexibility and low emissions. We pride ourselves in being able to cleanly and reliably convert the widest range of low-quality fuels, waste materials and waste heat into affordable sustainable power, heat, syngas and steam for our clients. We are over 1 000 people globally and serve customers all around the globe.

We are not a “hype” business when it comes to applying IoT, SW and analytics to developing our customer offering and business further, but we have much dedication & ambition, genuine customer focus and understanding that this will be a journey with many steps and hard work. Our parent company, Sumitomo Heavy Industries, supports us greatly on our growth journey. We know we won't make it alone, so, we need you.

What we can offer you?

Firstly, you will get a very wide position with endless opportunity to bring value by means of digitalization from our and customer processes. You will have an opportunity to create a new future for a company that does understand the need and opportunity to renew itself along with the disruption that is ongoing in the energy industry worldwide.

You will have solid mandate to develop together with our customers new ways of cooperation using Sumitomo FW's deep knowledge of power plants and power production. This will not be a “position with view” but a position where you will create “the view” together with the Sumitomo Experts and support from stable 450 years old company.

Since we are early on our Innovation and IoT journey, this is also a chance to show what you are made of - it WILL look great on your CV, but moreover, it will FEEL great when we will succeed and you can honestly say “we made this happen!”. Position will certainly offer possibilities to grow along the digital service business grows.

The role – Product Owner, Digital Services

We at SFW have decided to take advantage of digitalization and will start with Services products and operations. Innovation program is run on company level and digitalization is chosen one of the areas for new business creation.

As product owner you will drive the productization of innovative digital services to develop new products for supporting our customers' businesses by

- Using lean & agile methodologies
- Creating case-stories for Service business
- Creating and updating backlog in MVP & end-product in mind
- Prioritizing product features/epics/tasks based on customer value
- Taking decisions in agile development cycle and bringing additional value through technology understanding and professional network

As part of our service business function, this will also include supporting of service

- Strategy direction definition
- Internal operation processes development
- Sales and marketing support
- Tools & methods development
- Business and contract models definitions and piloting
- Customer & partner co-creation
- Partner management
- Technology scouting
- etc.

As a product owner, you will be responsible for reaching the business potential through leading the digital products and services competence development. In practice it means planning and deployment: driving the resourcing, preparing and facilitating execution, involving people, piloting, commercialization, project management, problem solving, etc.

In this role you will be located in Espoo or Varkaus, Finland – with some amount of travel.

We would wish to share all the details of the role, but, then our competitors would know as well (!), so, best that we discuss.

What would we like you to be?

Since you are a genuine IoT person, you know it will take combination of customer, technology and commercial/business perspectives as well as understanding of the industry you'll operate in. It is equally important to have knack for working with people: customer interface, cross-functional teams from within the company and partners.

- University degree (MSc) in relevant field
- Leadership experience, project and/or product management experience, genuinely liking to work with people in a global setting

- Proven body of knowledge and track record of using digitalization to create value through new digital products developed with service design tools. Understanding how to move from idea into revenue generating business - commercial, technical and organizational aspects of making it happen.
- Up-to-date understanding of emerging technologies on data mining, software, analytics and AI, cybersecurity, VR/AR and the like and track record of producing concrete deliverables.
- You may already have an understanding of the energy industry and its value chains and value generating mechanisms, as well how technologies add value to customers business in it. At least you have a great appetite and capability to learn this fast based on your earlier experience.
- You probably have experience from maintenance and service business
- You enjoy multitasking & challenges and are a high achiever with positive, can-do mentality and integrity

How to apply

So, if you still feel you want to work in a team that continues to think that python is a snake and for a company that might not arrange a single hackathon in 2020, apply by sending your application letter and CV by 30th of September 2019 at sfw.FI-recruitment@shi-g.com

For more information, give a call at + 358 44 422 1509 (Senior Manager, Service development) or drop a mail at timo.aspelin@shi-g.com.